

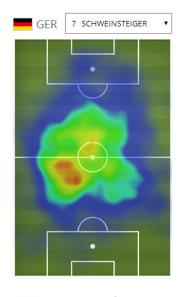
Agenda

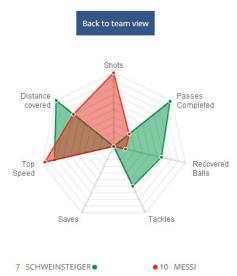


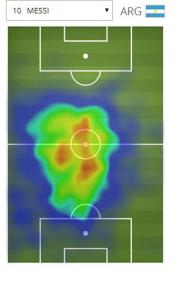
- Big Data Analytics are everywhere
- Hitachi's Vision: Social Innovation
- Hitachi's strength and strategy
- Analytics architecture
- Use-Cases

Big Data Analytics help to win games...









| SHOTS | 0 |
|------------------|-----------|
| PASSES COMPLETED | 102 |
| RECOVERED BALLS | 8 |
| TACKLES | 3 |
| SAVES | 0 |
| TOP SPEED | 26.1 km/h |
| DISTANCE COVERED | 15339 m |

| SHOTS | 4 |
|------------------|-----------|
| PASSES COMPLETED | 28 |
| RECOVERED BALLS | 2 |
| TACKLES | 0 |
| SAVES | 0 |
| TOP SPEED | 30.3 km/h |
| DISTANCE COVERED | 10721 m |
| | |

Source:

http://www.fifa.com/worldcup/statistics/index.html

© Hitachi Data Systems Corporation 2014. All rights reserved.

Analyze global patterns





Migration patterns of people around the world from 1990 to 2010. Physicists in Vienna, Austria, created the graphic based on U.N. census data.

http://www.global-migration.info/

Source: http://www.npr.org/blogs/goatsandsoda/2014/08/01/336646562/how-cultures-move-across-continents

The Analytics and Data Revolution
Bigger and Better Insight Drives Bigger and Better Outcomes







THINGS

INDUSTRIAL/SOCIAL INFRASTRUCTURE, MOBILE DEVICES....





HUMAN

EMPLOYEES, CUSTOMERS...



TRANSACTIONAL (TX)

FINANCIAL APPS, BUSINESS APPS









ANALYTICS EVOLUTION

Integrating IT and Infrastructure Technologies for a Safer, More Secure World

Hitachi Social Innovation Business



Hitachi is one of the biggest WW Enterprises



NO. 38 - 2012 FORTUNE GLOBAL 500[®]

One of the world's largest integrated electronics companies

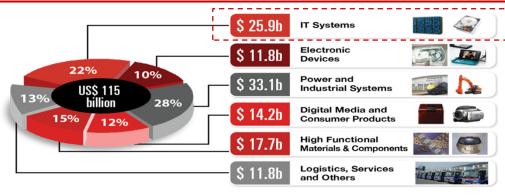
- Founded in 1910
- 900 subsidiaries
- >380.000 employees
- Over 760 PhDs

- FY12 sales of US\$115B
- FY12 R&D Investment: US\$5B
- World leader in virtualization

GLOBAL FOOTPRINT



11 INDUSTRY SEGMENTS OF HITACHI GROUP (Revenue by Industry Segment)

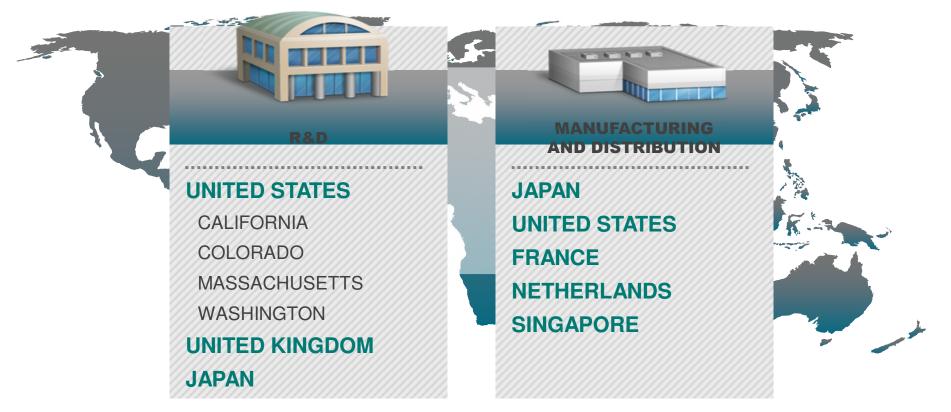


IT is 20% of Hitachi revenues Strong acceptance in largest companies in world

44 of the top 50 Fortune Global 500
 Enterprises are Hitachi Customers

Global development and distribution

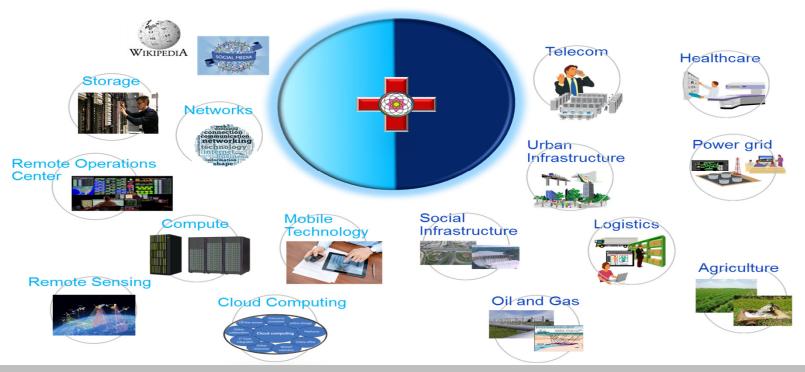




Technologies are converging



INFORMATION TECHNOLOGY OPERATIONS TECHNOLOGY



Information technology (IT) and operational technologies (OT) are progressively converging into a single ecosystems where information technologies are functional to improve operational excellence

The Internet of Things that Matter

HITACHI Inspire the Next















GAS TURBINES









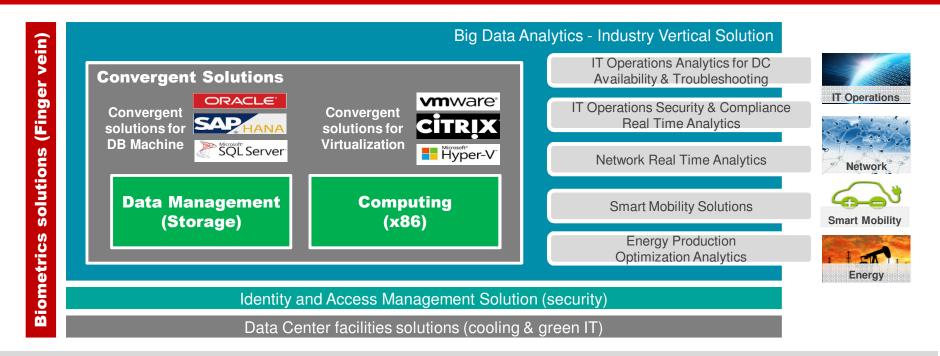




© Hitachi Data Systems Corporation 2014. All rights reserved.

Convergence: IT and the business



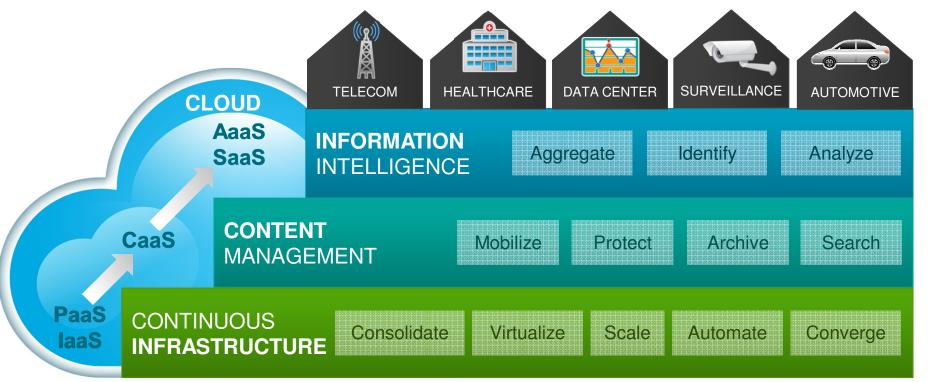


Data management, computing and convergent solutions are our core capabilities, which are extended by our big data analytics solutions for different verticals

Hitachi Data Systems Strategy From Information Infrastructure to Big Data Solutions



MACHINE 2 MACHINE UNSTRUCTURED DATA SENSORS STREAM DATA HYBRID ANALYTICS ...



Hitachi Strategy



Big Data Solution Framework

Hardware/Software stack for developing, deploying, and executing highperformance analytic applications

Big Data Services

Key Analytics Enabled Services

Big Data Solutions

Integrated, highly leveraged, repeatable solutions in selected domains:

- · Social infrastructure · Mining
- Energy
- Healthcare
- Oil and Gas
- CME

- Power Transmission and Distribution
 - Transportation
 - · IT and Network ops

Our strategy is to develop solutions that leverage our multi-industry operational technologies experience in combination with our IT capabilities



Unstructured content: untapped insight BIG opportunity



CONSOLIDATING CONTENT SILOS IS THE FIRST STEP TO INSIGHT

STRUCTURED DATA

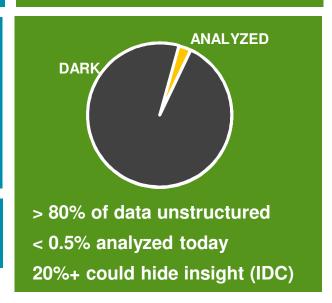


< 20% of data structured

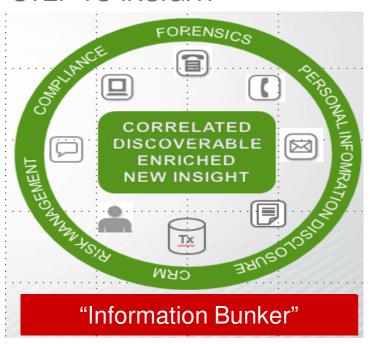
Foundation for insight DATA WAREHOUSE

UNSTRUCTURED CONTENT IS THE UNTAPPED OPPORTUNITY

UNSTRUCTURED DATA



Foundation for insight
HDS INFORMATION CLOUD

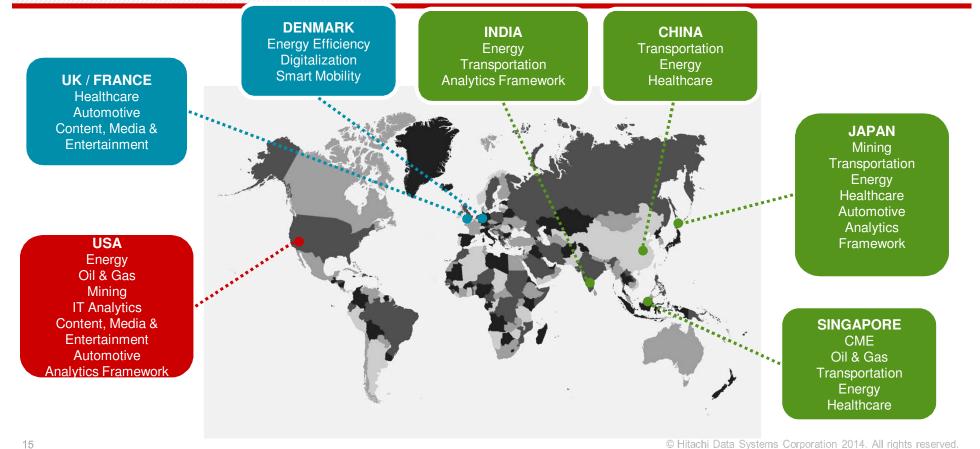


OPPORTUNITY IN EVERY INDUSTRY

© Hitachi Data Systems Corporation 2014. All rights reserved.

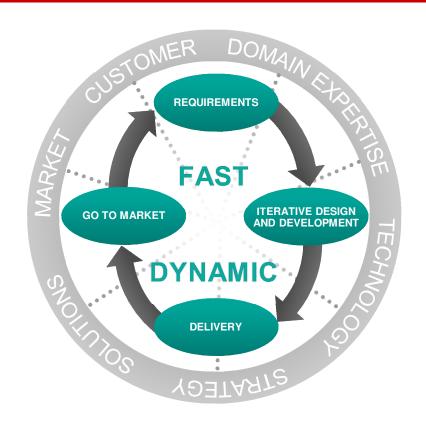
Hitachi Global Centers for Innovative Analytics

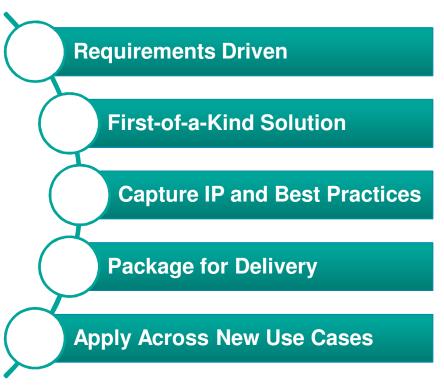




Iterative Approach to Solution Development







@Hitachi Data Systems



Analytics



CHIVE CONTINUITY ACCELERATE EXPERIENCE TRANSFORM S SULTS PROTECTION DATA SUPERIOR ANALYZE DISCOVER CO VANTAGE FLEXIBILITY VIRTUALIZATION ECONOMICS RELIABL

Hitachi's Analytics Platform - Value Proposition





Evolving Analytics Architecture Foundation for Social Innovation Solutions

HITACHI **Inspire the Next**

SOLUTIONS (HITACHI, GLOBAL SYSTEMS INTEGRATORS AND PARTNERS)



DATA SOURCES **Deep Domain Expertise**

SMART INGEST

Data capture Stream processing **Event extraction** Data enrichment

BULK INGEST

Capture and index

METADATA MGT

Continuous extraction Unstructured, semi-structured Domain specific

VISUALIZATION AND INSIGHTS

PRESENTATION AND ACTION

Event detection: predictive and prescriptive control Search, diagnosis, correlation and root-cause analysis

ANALYSIS AND COMPUTE

Real-time analytics, batch analytics, hybrid analytics Machine learning, NLP, voice/image/video

DATA STORAGE AND MANAGEMENT

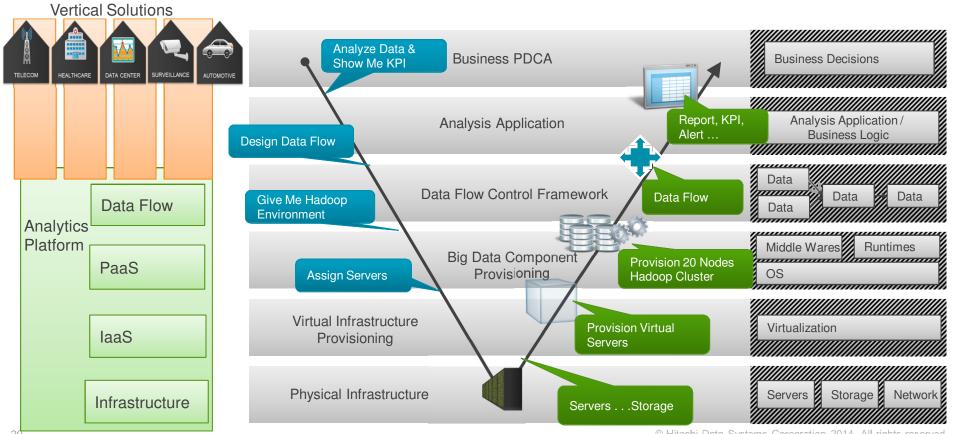
Specialized data stores Optimized infrastructure In-memory, federated, scale-out, distributed

- Curated architecture integrating Hitachi, Open Source and partner IP.
- Open and flexible. Cloud and on-premise deployment.
- Promotes reuse and best-practice repeatability.
- Reduces application complexity to speed time to market.

SERVICES

Scope of Analytics Platform





© Hitachi Data Systems Corporation 2014. All rights reserved.

Value at Three Levels



Pre-built analytics apps and solutions for targeted verticals.







Hadoop developer kit to build analytics apps.



Scale out converged platform, ideal for private compute clouds.



@Hitachi Data Systems

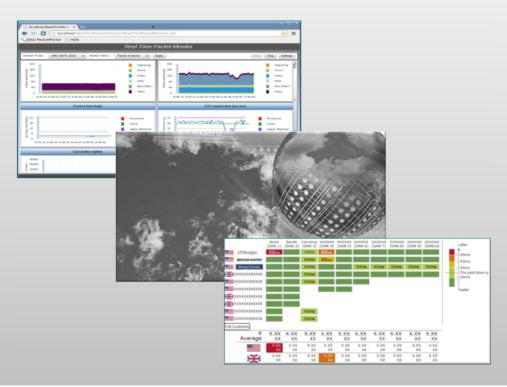


Analytics Use-Cases

RANSFORM VIRTUALIZATION ECONOMICS RELIABLE TRUSTE LOBAL CHANGE INTELLIGENT TECHNOLOGY SERVICES VALUE OPPORTUNITY SOCIAL INFRASTRUCTURE INTEGRATE ANALYZ

Network Analytics for Telecom, Content, and Service Providers



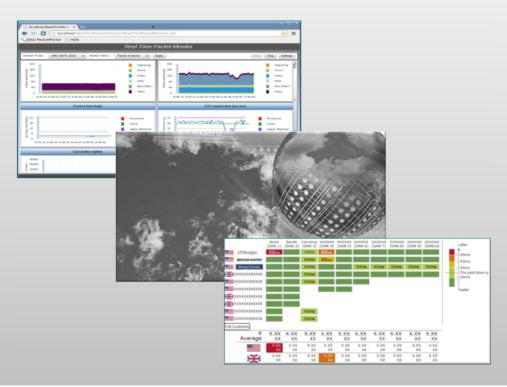


OUTCOMES

- Ingest real time network data from highly granular probes
- Combine trend analysis, machine learning and real time analytics to provide instantly consumable insight
- Deliver deep network visibility, dynamic optimization and proactive intervention
- Enables premium offerings

Network Analytics for Telecom, Content, and Service Providers



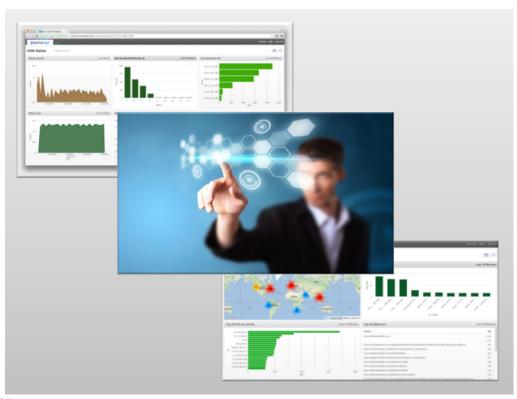


SOLUTION

- Telecom Infrastructure is a massive capital and operational expense – billions annually on CAPEX alone
- Optimization delivers huge ROI and improved customer experience

Data Center Analytics





OUTCOMES

- Real-time streaming data sources collected and analyzed
- Correlates multi-channel data sources
- Predict events before they happen and take action on the data
- Real-time operational intelligence from IT device-generating sys logs

Data Center Analytics





SOLUTION

- Transform Data Center data into meaningful insights
- Predictive device failure
- Root cause analysis
- Anomaly detection

Clinical Repository: The Foundation for Connected Health



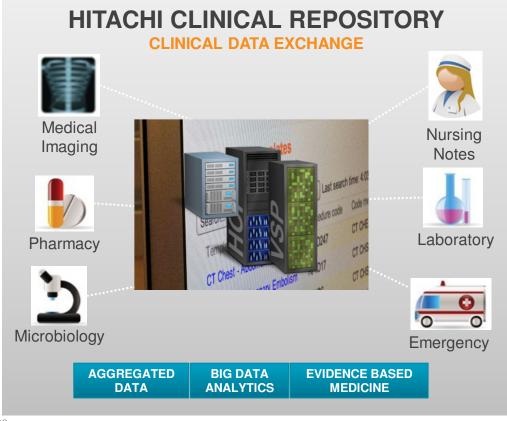


OUTCOMES

- Holistic view of patient enables:
 - Visualization
 - Analysis and correlation
 - Management
 - Information sharing

Clinical Repository: The Foundation for Connected Health



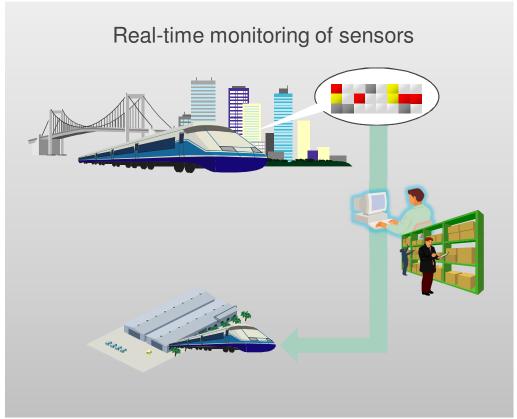


SOLUTION

- Aggregation of patient unstructured content
- Enriched with metadata
- Standards-based workflow
- Highly scalable, long-term active archive

Predictive Maintenance: Remote Monitoring of Trains



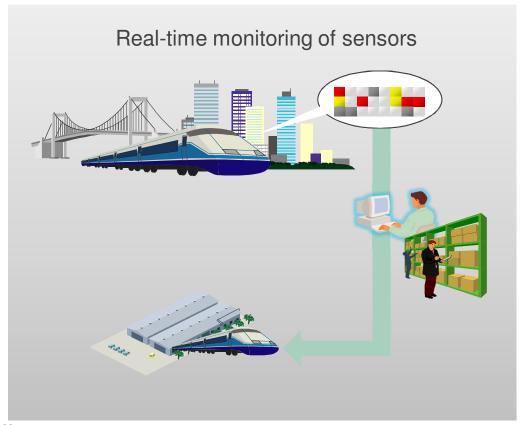


OUTCOMES

- Proactive and preventive maintenance
- Service with substantial lower cost
- Better utilization

Predictive Maintenance: Remote Monitoring of Trains



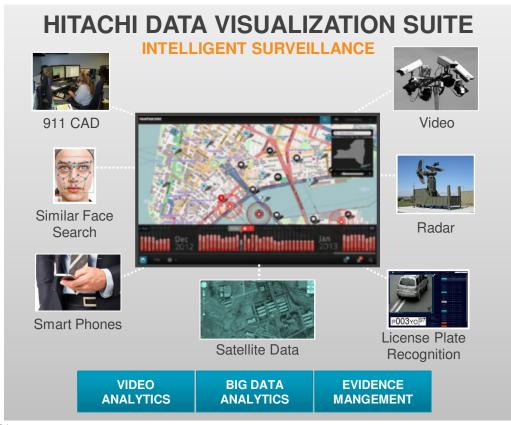


SOLUTION

- Monitoring current status of every train component connected with parts control system
- Identifying potential issues
- Optimizing maintenance cycles

Hitachi Data Visualization Suite: The Path to Intelligent Surveillance





OUTCOMES

- Improved situational awareness and tactical intelligence
- Easier collaboration between agencies
- Reduced manpower and increased effectiveness

Hitachi Data Visualization Suite: The Path to Intelligent Surveillance





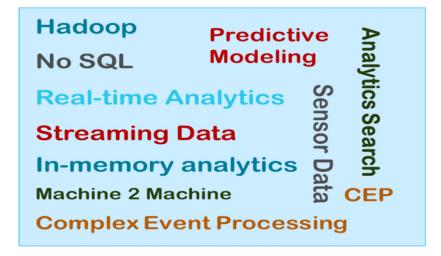
SOLUTION

- Centralized real-time analysis and visualization
- Able to ingest numerous data sources
 - Video, Social Media, Sensors, GPS.
- Evidence management from ingest to dissemination

Your Use cases



- What are your Business Analytics and Big Data Needs?
 - What are the analytics challenges you are facing
 - What Big Data initiatives are you working on or considering?
 - Challenges you face?
 - Analytics skills: Data Scientists
 - Real-Time Streaming Data
 - Archived Data Value: Dark Data
 - Data Volume and Infrastructure
 - Cloud Enablement





>>> INNOVATE Thank You

Christian Dornacher

E-Mail: christian.dornacher@hds.com

Cell: +49 175 7283970